Quarterly Financial Report

# MARINE ATLANTIC INC.

September 30, 2022

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The following Quarterly Financial Report of the financial results of Marine Atlantic Inc. ("the Corporation") is for the six months ended September 30, 2022. This report should be read in conjunction with the Corporation's 2022/23 – 2026/27 Corporate Plan Summary and the Corporation's 2021/2022 Annual Report which includes the audited annual financial statements for the year ended March 31, 2022. Information about the Corporation, including the Annual Report and the Corporate Plan Summary, can be found at <a href="https://www.marineatlantic.ca">www.marineatlantic.ca</a> once approved by the Federal Government.

The unaudited financial statements and the accompanying notes have been prepared in accordance with Public Sector Accounting Standards and are reported in Canadian dollars.

#### **OVERVIEW OF THE CORPORATION**

Marine Atlantic is a federal Crown Corporation tasked with fulfilling the constitutional mandate of offering freight and passenger service between North Sydney, NS, and Port aux Basques, NL. This service is vital to connect the Province of Newfoundland and Labrador with mainland Canada.

Headquartered in St. John's, NL, Marine Atlantic operates terminals in Port aux Basques, NL, Argentia, NL, and North Sydney, NS, and provides ferry services on two routes: a year-round 96 nautical mile daily ferry service between Port aux Basques and North Sydney and a seasonal 280 nautical mile ferry service between Argentia and North Sydney.

To fulfill its mandate, Marine Atlantic operates a fleet of four ice-class ferries: the MV *Blue Puttees*, MV *Highlanders*, MV *Atlantic Vision* and the MV *Leif Ericson*. The Corporation reports annually to the Government of Canada through the Minister of Transport.

To ensure the safe operations of vessels at sea, Marine Atlantic Inc. is governed by various acts and regulations. These include: Canada Labour Code, Marine Occupational Safety and Health Regulations, Transportation of Dangerous Goods Act and Regulations, Marine Liability Act and Regulations, Canada Shipping Act, 2001, Canada Marine Act, Coastal Trade Act, Domestic Ferries Security Regulations (DFSR), and the Marine Transportation Security Regulations (MTSR) Part III. The Corporation also falls under the umbrella of the International Convention for the Safety of Life at Sea (SOLAS), the pre-eminent of all international treaties concerning the safety of merchant ships.

### QUARTERLY RESULTS

#### **Financial Performance snapshot (in thousands)**

	_	Three months ending September 30, 2022										
						Duin		<b>D</b> 1	Varianc	e to		
		Actual	ctual Budget		Budget		Budget Prior Variar Year		Variance to Budget <sup>1</sup>		Prior Year <sup>1</sup>	
						I Cal	\$	%	\$	%		
Revenue	\$	56,529	\$	47,888	\$	37,728	8,641	18%	18,801	50%		
Expenses	\$	76,112	\$	70,814	\$	60,660	(5,298)	-7%	(15,452)	-25%		

	 Six months ending September 30, 2022											
				Prior	Varianaa ta	Dudget <sup>1</sup>	Variance	e to				
	Actual		Budget	Year	Variance to Budget <sup>1</sup>		Prior Ye	ear <sup>1</sup>				
				Icai	\$	%	\$	%				
Revenue	\$ 85,142	\$	75,217 \$	59,619	9,925	13%	25,523	43%				
Expenses	\$ 140,383	\$	136,333 \$	118,981	(4,050)	-3%	(21,402)	-18%				

<sup>1</sup> Positive Variance indicates a favourable result compared to Budget/Prior Year

#### Statistics snapshot

		Three months ending September 30, 2022										
	A atual	Foreset	Prior	Variance to	Forecast <sup>2</sup>	Variance to l	Prior Year <sup>2</sup>					
	Actual	Forecast	Year	#	%	#	%					
Passengers	199,626	188,909	131,860	10,717	6%	67,766	51%					
Passenger Units	79,141	72,458	54,577	6,683	9%	24,564	45%					
Commercial Units	24,671	23,115	24,224	1,556	7%	447	2%					
Auto Equivalent Units <sup>3</sup>	191,314	176,611	159,475	14,703	8%	31,839	20%					
Trips	590	556	534	34	6%	56	10%					

#### Six months ending September 30, 2022

	Actual	Forecast	Prior	Variance to	Forecast <sup>2</sup>	Variance to	Prior Year <sup>2</sup>
	Tietuai	Torecast	Year	#	%	#	%
Passengers	277,000	257,544	158,934	19,456	8%	118,066	74%
Passenger Units	110,703	98,461	63,115	12,242	12%	47,588	75%
Commercial Units	50,278	47,042	49,500	3,236	7%	778	2%
Auto Equivalent Units <sup>3</sup>	332,458	303,406	272,996	29,052	10%	59,462	22%
Trips	1047	952	951	95	10%	96	10%

<sup>2</sup> Positive Variance indicates a favourable result compared to Forecast/Prior Year

<sup>3</sup> Auto Equivalent Unit or AEU is the length of an average passenger automobile

#### REVENUES

The Corporations revenue was 6% higher for the quarter and year to date as passenger traffic was higher than forecasted. Realized gains on derivatives were \$5.7 million higher than anticipated as rising fuel costs resulted in gains relating to the fuel hedging program.

When compared to prior year, the Corporation's revenue was thirty-eight per cent higher for the quarter and thirty-six per cent higher year to date. The easing of travel restrictions and the celebration of Come Home Year in Newfoundland and Labrador contributed to substantial increases in traffic. Realized gains on derivatives were \$5 million higher compared to last year as higher fuel costs were partially offset by favorable hedged positions.

#### EXPENSES

#### Compared to Budget

The Corporation's expenses were 7% higher than budget during the quarter and 3% year to date. Overall operating expenses were slightly higher than planned in the quarter. Charter fees were lower than budgeted due to favorable exchange rates. These savings were more than offset by higher fuel costs due to the substantial increase in fuel prices.

#### Compared to Prior Year

The Corporation's expenses were twenty-five per cent higher for the quarter and eighteen per cent year to date when compared to last year. The Argentia route returned to full service and four vessels were operating with no restrictions in the quarter. There was a 10% increase in trips year to date compared to last year to manage the increased demand. This resulted in higher operating expenses. There was also a significant increase in fuel prices compared to last year.

#### **Tangible capital assets**

The Corporation invested \$2.6 million in its capital assets during the second quarter as part of ongoing reinvestment in assets. This included \$0.4 million for vessel projects and \$2.1 million for shore facilities upgrades, information technology and equipment purchases.

#### Forecast

Based upon results of the first six months and the budget allocation for the remainder of the year, the Corporation is anticipating it will operate within its approved funding allocation. There have been no revisions to goals or objectives compared to the 2022/23–2026/27 Corporate Plan Summary.

#### **RISK ANALYSIS**

The financial risks of the Corporation have previously been disclosed in the Corporation's 2020/21 – 2024/25 Corporate Plan Summary and the Corporation's 2021/22 Annual Report. There are no significant changes to the risks previously identified.

#### SIGNIFICANT EVENTS

The Corporation signed an extension of the lease agreement for the MV Atlantic Vision until May 2024.

During September, Hurricane Fiona swept through the Atlantic provinces. The impact to our port communities of Channel-Port aux Basques and North Sydney continues to be felt. The Corporation continues to support the communities and employees during this difficult time.

#### **REPORTING ON USE OF APPROPRIATIONS**

The Corporation received \$35.1 million in appropriations from the Government of Canada during the second quarter ended September 30<sup>th</sup>, 2022. Please refer to Note 2(a) to the unaudited interim financial statements for the Corporation's accounting policy for government appropriations. Note 5 to the unaudited interim financial statements reports on how the appropriations received were used during the period.

#### STATEMENT OF MANAGEMENT RESPONSIBILITY

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations and for such internal controls as management determines is necessary to enable the preparation of quarterly financial statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly financial statements.

Based on our knowledge, these unaudited quarterly financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the Corporation, as at the date of and for the periods presented in the quarterly financial statements.

Menufflor

Murray Hupman, P. Eng. President and CEO

Show for

Shawn Leamon, CPA, CGA Vice President of Finance

St. John's, NL November 15, 2022

# MARINE ATLANTIC INC. Unaudited Statement of Financial Position

As at September 30, 2022 (in thousands)

	-	Sept 30 2022	Mar 31 2022
Financial assets			
Cash (Note 4)	\$	18,566	\$ 9,955
Accounts receivable		9,164	14,438
Receivable from Government of Canada (Note 5)		-	13,954
Inventories held for resale		362	381
Derivative financial instruments		8,859	10,842
Accrued pension asset		165,496	161,633
	\$	202,447	\$ 211,203
Liabilities			
Accounts payable and accrued liabilities	\$	28,191	\$ 29,088
Derivative financial instruments	Φ	28,191 509	\$ 29,088 804
Deferred revenue		2,475	11,978
Payable to Government of Canada (Note 5)		2,473 7,947	11,978
Accrued vacation pay		6,425	6,487
Accrued pension liability		3,123	3,123
Accrued liability for non-pension		5,125	5,125
post-retirement benefits		52,353	52,258
Accrued liability for post-employment benefits		52,555 11,978	11,272
Accrued hability for post-employment benefits		113,001	11,272
Net financial assets	\$	89,446	
	Ψ	09,110	φ 90,195
Non-financial assets			
Tangible capital assets		359,806	369,308
Inventories held for consumption		25,764	30,650
Prepaid expenses		5,918	5,344
		391,488	405,302
Accumulated surplus	\$	480,934	\$ 501,495

Contingencies (Note 8)

# MARINE ATLANTIC INC. **Unaudited Statement of Operations**

Period ended September 30, 2022 (in thousands)

	For the 3 Months Ended		For the 6 Months Ended		
	2022	2021	2022	2021	
Revenues					
Transportation	\$ 44,162 \$	31,821	\$ 70,766 \$	52,028	
Fuel surcharge	4,019	3,017	6,496	4,887	
Other income	98	22	138	42	
Foreign currency exchange gain	135	-	35	-	
Realized Gain on derivative financial instruments	8,116	2,868	7,707	2,662	
	56,530	37,728	85,142	59,619	
Expenditures					
Wages and benefits	28,856	23,894	55,405	47,102	
Charter fees	3,833	3,803	7,586	7,640	
Fuel	16,562	8,577	26,522	14,084	
Materials, supplies and services	8,062	6,289	14,933	12,485	
Repairs and maintenance	3,075	2,731	4,906	4,829	
Insurance, rent and utilities	1,864	1,734	3,754	3,642	
Travel	223	88	685	103	
Administrative Costs	985	268	1,076	490	
Employee future benefits (Note 6)	(852)	-	(1,704)	-	
Fleet renewal costs	88	72	106	226	
Loss on exchange of foreign currency		97	-	111	
Loss on disposal of tangible capital assets	-	(574)	-	266	
Amortization	13,417	13,681	27,114	28,003	
	76,113	60,660	140,383	118,981	
(Deficit) before government funding	(19,583)	(22,932)	 (55,241)	(59,362)	
Government funding					
Operations	26,658	8,781	18,933	27,923	
Capital	4,772	2,407	17,612	15,287	
Recovery of vessel decommissioning costs	-	-	-	-	
	31,430	11,188	36,545	43,210	
Operating deficit	11,847	(11,744)	(18,696)	(16,152)	
Accumulated operating surplus, beginning of period	460,275	492,421	490,818	496,829	
Accumulated operating surplus, end of period	\$ 472,122 \$	480,677	\$ 472,122 \$	480,677	

### MARINE ATLANTIC INC. Unaudited Statement of Remeasurement Gains and Losses

Period ended September 30, 2022

(in thousands)

	F	or the 3 Montl	ns Ended	For the 6 Month	ıs Ended	
		2022	2021	2022	2021	
Accumulated remeasurement gains (losses), beginning of year	\$	19,407 \$	4,514	\$ 10,677 \$	1,408	
Remeasurement gains (losses) arising during the year						
Unrealized gain (loss) on foreign exchange of cash		(12)	60	(176)	23	
Unrealized gain (loss) on derivatives		(2,467)	3,634	6,018	6,571	
Reclassifications to the statement of operations						
Realized (gain) loss on derivatives		(8,116)	(2,868)	(7,707)	(2,662)	
		-	-			
Net remeasurement gains (losses) for the year		(10,595)	826	(1,865)	3,932	
Accumulated remeasurement gains (losses), end of the period	\$	8,812 \$	5,340	\$ 8,812 \$	5,340	

# MARINE ATLANTIC INC. Unaudited Statement of Change in Net Financial Assets

Period ended September 30, 2022

(in thousands)

	]	For the 3 Month	s Ended	For the 6 Months Ended			
		2022	2021	2022	2021		
	¢	11047 0	(11744)		(1( 152)		
Operating (deficit)	\$	11,847 \$	(11,744) \$	6 (18,696) \$	(16,152)		
Change in tangible capital assets							
Acquisition of tangible capital assets		(4,772)	(2,407)	(17,612)	(15,287)		
Amortization of tangible capital assets		13,417	13,681	27,114	28,003		
Loss (gain) on disposal of tangible capital assets		-	(574)	-	266		
(Increase) in tangible capital assets		8,645	10,700	9,502	12,982		
Change in other non-financial assets							
Net change in inventories held for consumption		(4,746)	8,640	4,886	6,608		
Net change in prepaid expenses		1,223	1,410	(574)	2,557		
Decrease in other non-financial assets		(3,523)	10,050	4,312	9,165		
Net remeasurement gains (losses)		(10,595)	826	(1,865)	3,932		
Decrease in net financial assets		6,374	9,832	(6,747)	9,927		
Net financial assets, beginning of period		83,072	81,562	96,193	81,467		
Net financial assets, end of period	\$	89,446 \$	91,394 \$	89,446 \$	91,394		

# MARINE ATLANTIC INC. Unaudited Statement of Cash Flow

Period ended September 30, 2022

(in thousands)

Proceeds on disposal of tangible capital assets       -       <					
Operating transactions         S $32,621$ S $28,535$ S $67,133$ S $55,294$ Other income received         98         22         138         42           Government funding - operations $30,383$ 15,913 $35,140$ $45,604$ Government funding - capital $4,772$ $2,407$ $23,305$ $23,178$ Cash payments to suppliers         (36,921)         (13,929)         (52,2380)         (41,709)           Cash receipts (payments) for settlement of derivativ. $8,115$ 987         12,841         992           Cash payments to and on behalf of employees         (29,634)         (22,948)         (52,728)         (45,366)           Cash paid for employee future benefits         (926)         (1,507)         (1,357)         (3,207)           Muchaes of tangible capital assets         (4,772)         (2,408)         (23,304)         (23,178)           Proceeds on disposal of tangible capital assets         -         -         -         -           (4,772)         (2,408)         (23,304)         (23,178)         Patiencrease in cash         3,725         7,131         8,611         11,673           Cash, beginning		For the 3 Mon	ths Ended	For the 6 Mont	hs Ended
Cash receipts from customers       \$ 32,621 \$       28,535 \$       67,133 \$       55,294         Other income received       98       22       138       42         Government funding - operations       30,383       15,913       35,140       45,604         Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivative       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Reprict assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Reficet of exchange rate change		2022	2021	2022	2021
Cash receipts from customers       \$ 32,621 \$       28,535 \$       67,133 \$       55,294         Other income received       98       22       138       42         Government funding - operations       30,383       15,913       35,140       45,604         Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivative       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Reprict assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -					
Cash receipts from customers       \$ 32,621 \$       28,535 \$       67,133 \$       55,294         Other income received       98       22       138       42         Government funding - operations       30,383       15,913       35,140       45,604         Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivative       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Reprict assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Reficet of exchange rate change	Operating transactions				
Other income received       98       22       138       42         Government funding - operations       30,383       15,913       35,140       45,604         Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivativ       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Proceeds on disposal of tangible capital assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)       (23,178)         Effect of exchange rate changes on cash       (11)       59       (176)       23         Net increase in cash       3,725       7,131       8,611       11,673         Cash, end of period       \$       18,566       22,321       \$       8,666	• •	32.621 \$	28,535	\$ 67,133 \$	55,294
Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivative       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Store       8,508       9,480       32,092       34,828         Capital transactions       9       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)         Effect of exchange rate changes on cash       (11)       59       (176)       23         Net increase in cash       3,725       7,131       8,611       11,673         Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period	-	98	-	138	42
Government funding - capital       4,772       2,407       23,305       23,178         Cash payments to suppliers       (36,921)       (13,929)       (52,380)       (41,709)         Cash receipts (payments) for settlement of derivative       8,115       987       12,841       992         Cash payments to and on behalf of employees       (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         Store       8,508       9,480       32,092       34,828         Capital transactions       9       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)         Effect of exchange rate changes on cash       (11)       59       (176)       23         Net increase in cash       3,725       7,131       8,611       11,673         Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period	Government funding - operations	30.383	15,913		45.604
Cash payments to suppliers $(36,921)$ $(13,929)$ $(52,380)$ $(41,709)$ Cash receipts (payments) for settlement of derivative $8,115$ $987$ $12,841$ $992$ Cash payments to and on behalf of employees $(29,634)$ $(22,948)$ $(52,728)$ $(45,366)$ Cash paid for employee future benefits $(926)$ $(1,507)$ $(1,357)$ $(3,207)$ <b>8,508</b> $9,480$ $32,092$ $34,828$ <b>Capital transactions</b> Purchase of tangible capital assets $(4,772)$ $(2,408)$ $(23,304)$ $(23,178)$ <b>Effect of exchange rate changes on cash</b> $(11)$ $59$ $(176)$ $23$ Net increase in cash $3,725$ $7,131$ $8,611$ $11,673$ Cash, beginning of period $14,841$ $15,190$ $9,955$ $10,648$ <b>Cash, end of period</b> § $18,566$ $22,321$ § $18,566$ $22,321$ Cash consists of:         Restricted cash $56,022$ $56,660$ Unrestricted cash $56,022$ $56,660$ <				-	· · · · ·
Cash receipts (payments) for settlement of derivative (29,634)       8,115       987       12,841       992         Cash payments to and on behalf of employees (29,634)       (22,948)       (52,728)       (45,366)         Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         8,508       9,480       32,092       34,828         Capital transactions         Purchase of tangible capital assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Effect of exchange rate changes on cash       (11)       59       (176)       23         Net increase in cash       3,725       7,131       8,611       11,673         Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period       \$       18,566       \$       22,321       \$       18,566       \$       22,321         Cash, end of period       \$       18,566       \$       22,321       \$       18,566       \$       22,321         Cash, end of period <t< td=""><td></td><td>,</td><td></td><td></td><td></td></t<>		,			
Cash payments to and on behalf of employees $(29,634)$ $(22,948)$ $(52,728)$ $(45,366)$ Cash paid for employee future benefits $(926)$ $(1,507)$ $(1,357)$ $(3,207)$ 8,508       9,480       32,092       34,828         Capital transactions $(4,772)$ $(2,408)$ $(23,304)$ $(23,178)$ Proceeds on disposal of tangible capital assets $   (4,772)$ $(2,408)$ $(23,304)$ $(23,178)$ Effect of exchange rate changes on cash $(11)$ 59 $(176)$ 23         Net increase in cash $3,725$ $7,131$ $8,611$ $11,673$ Cash, beginning of period $14,841$ $15,190$ $9,955$ $10,648$ Cash consists of: $8$ $8,566$ $22,321$ $8,566$ $5,22,321$ Cash consists of: $8$ $6,022$ $8,6600$ $12,544$ $15,661$					( , ,
Cash paid for employee future benefits       (926)       (1,507)       (1,357)       (3,207)         8,508       9,480       32,092       34,828         Capital transactions       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       -       -       -       -         (4,772)       (2,408)       (23,304)       (23,178)       (23,178)         Effect of exchange rate changes on cash       (11)       59       (176)       23         Net increase in cash       3,725       7,131       8,611       11,673         Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period       \$       18,566       22,321       \$       18,566       22,321         Cash consists of:       \$       6,022       \$       6,660       0,22       \$       6,660         Unrestricted cash       \$       6,022       \$       6,660       12,544       15,661	1 1 1				
8,508 $9,480$ $32,092$ $34,828$ Capital transactions $(4,772)$ $(2,408)$ $(23,304)$ $(23,178)$ Proceeds on disposal of tangible capital assets $  -$					
Purchase of tangible capital assets       (4,772)       (2,408)       (23,304)       (23,178)         Proceeds on disposal of tangible capital assets       - </td <td></td> <td>× /</td> <td></td> <td></td> <td></td>		× /			
(4,772) $(2,408)$ $(23,304)$ $(23,178)$ Effect of exchange rate changes on cash $(11)$ 59 $(176)$ 23         Net increase in cash $3,725$ $7,131$ $8,611$ $11,673$ Cash, beginning of period $14,841$ $15,190$ $9,955$ $10,648$ Cash, end of period       \$ $18,566$ \$ $22,321$ \$ $18,566$ \$ $22,321$ Cash consists of:       Restricted cash       \$ $6,022$ \$ $6,660$ Unrestricted cash       \$ $6,022$ \$ $6,660$	Purchase of tangible capital assets	(4,772)	(2,408)	(23,304)	(23,178)
Net increase in cash       3,725       7,131       8,611       11,673         Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period       \$       18,566 \$       22,321       \$       18,566 \$       22,321         Cash consists of:       Restricted cash       \$       6,022 \$       \$       6,660         Unrestricted cash       \$       12,544       15,661		(4,772)	(2,408)	(23,304)	(23,178)
Cash, beginning of period       14,841       15,190       9,955       10,648         Cash, end of period       \$ 18,566 \$ 22,321       \$ 18,566 \$ 22,321         Cash consists of:       Restricted cash       \$ 6,022 \$ 6,660         Unrestricted cash       \$ 12,544       15,661	Effect of exchange rate changes on cash	(11)	59	(176)	23
Cash, end of period       \$ 18,566 \$ 22,321       \$ 18,566 \$ 22,321         Cash consists of:       Restricted cash       \$ 6,022 \$ 6,660         Unrestricted cash       12,544       15,661	Net increase in cash	3,725	7,131	8,611	11,673
Cash consists of: Restricted cash\$ 6,022 \$ 6,660 12,544Unrestricted cash12,544	Cash, beginning of period	14,841	15,190	9,955	10,648
Restricted cash       \$ 6,022 \$ 6,660         Unrestricted cash       12,544 15,661	Cash, end of period \$	18,566 \$	22,321	\$ 18,566 \$	22,321
Restricted cash       \$ 6,022 \$ 6,660         Unrestricted cash       12,544 15,661	Cash consists of				
Unrestricted cash 12,544 15,661				\$ 6.022 \$	6 660
)					-
				\$ 18,566 \$	22,321

# 1. BASIS OF PRESENTATION

Marine Atlantic Inc. ("the Corporation") is incorporated under the *Canada Business Corporations Act*. The *Marine Atlantic Inc. Acquisition Authorization Act* of 1986 established the Corporation as a parent Crown Corporation. As a result of the *National Marine Policy (1995)*, the mandate of the Corporation was narrowed to the operation of a ferry system.

The Corporation operates a ferry service between Nova Scotia and Newfoundland and Labrador. Marine Atlantic Inc.'s business is seasonal in nature, with the highest activity in the summer (second quarter) and the lowest activity in the winter (fourth quarter), due to the high number of leisure travellers and their preference to travel during the summer months. The Corporation also takes advantage of the low activity during the winter months to perform a significant portion of the required annual maintenance on vessels and terminals.

These unaudited interim financial statements have been prepared by management in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations. The basis of accounting used is Canadian public sector accounting standards. These interim financial statements do not include all of the disclosures provided in Marine Atlantic Inc.'s annual audited financial statements. The disclosures provided below are incremental to those included with the annual financial statements. The interim financial statements should be read in conjunction with the financial statements and the notes thereto for the year ended March 31, 2022.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### **BASIS OF ACCOUNTING**

The financial statements are prepared in accordance with Canadian public sector accounting standards.

#### (a) Government funding

The Corporation receives government funding to fund its current cash requirements, related to operating expenses in excess of commercial revenues and to acquire tangible capital assets. The funding received is included in income for the period when funding has been authorized and all requirements are met by the Corporation. Any difference between amounts provided and amounts required represents a receivable from (payable to) the Government of Canada. On occasion, the Corporation sells assets for which the net proceeds are required to be returned to the Consolidated Revenue Fund. On these occasions, the net proceeds are applied against the operating funding requirements in the period of disposition.

#### (b) Financial instruments

Cash, accounts receivable, accounts payable, accrued liabilities and receivable from (payable to) the Government of Canada are measured at cost.

Derivatives are initially recognized at their fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. Changes in fair value are recognized in the statement of remeasurement gains and losses until the derivative financial instrument is derecognized, at which point the accumulated remeasurement gain (loss) is reversed and reclassified to the statement of operations. Derivatives are derecognized at the expiry date of the derivative contract. Transaction costs are expensed as incurred.

#### (c) Insurance claims receivable

Accounts receivable includes recoverable insurance claims which are recognized when the Corporation has reasonable assurance the claim will be accepted and paid by the insurance underwriter.

#### (d) Inventory

Inventories consisting primarily of items used for consumption onboard vessels are valued at the lower of historical cost or replacement cost.

#### (e) Tangible capital assets

Tangible capital assets are comprised of vessels, shore facilities and equipment which are carried at cost less accumulated amortization.

Vessels include corporate owned vessels and vessel projects, shore facilities include terminal buildings, stevedore buildings, docks and related infrastructure. Equipment includes computer hardware and software, furniture and vehicles.

Major spare parts are accounted for as tangible capital assets and are not amortized until they are put into use. For this purpose, major spare parts are those that are expected to be used for more than one fiscal period in connection with a tangible capital asset.

The cost of work in progress includes materials, direct labour and overhead. Amounts included in work in progress are transferred to the appropriate tangible capital asset classification when available and ready for use and are then amortized.

Amortization is calculated at rates sufficient to write off the cost, less any residual value, of tangible capital assets over their estimated useful lives on a straight-line basis. The cost, less any residual value, of capital vessel projects are amortized over the lesser of the useful life of the asset or the useful life of the vessel.

Estimated useful lives and amortization methods are reviewed at the end of each year. The rates for significant classes of tangible capital assets are as follows:

Vessel (includes vessel projects)	5% to 10%
Shore facilities	2.5% to 5%
Equipment	10% to 25%
Leasehold improvements	Shorter of term of lease agreement or
*	the asset's useful life

When conditions indicate that a tangible capital asset no longer contributes to the Corporation's ability to provide goods and services, the cost of the asset is written down to residual value, if any. Write-downs are not reversed.

#### (f) Employee future benefits

The Corporation accrues its obligations under employee benefit plans and the related costs, net of plan assets, as the benefits accrue to employees.

#### i) Accrued pension asset (liability)

The Corporation maintains, through a trustee, a registered defined benefit pension plan covering substantially all of its employees, an unfunded supplementary retirement arrangement for senior managers hired prior to March 1, 2001, and an unfunded supplementary retirement arrangement adopted in 2006 for designated positions providing benefits for service since 2004. Eligibility under the latter supplementary arrangement was extended to benefits accrued for service since 2009 for all members of the registered defined benefit pension plan who are affected by the maximum pension payable by the registered plan. Benefits generally are based on employees' length of service and final or best average earnings for all benefits.

The cost of pensions is actuarially determined using the projected benefit method prorated on service and management's best estimate of expected plan investment performance, salary escalation, inflation and retirement ages of employees. The discount rate used to calculate the interest cost on the pension obligations is based on its expected return on plan assets for the registered pension plan and a proxy of the cost of borrowing for the other plans.

The expected long-term rate of return on plan assets is based on estimated returns, consistent with market conditions applicable on the measurement date, for each major asset class and the target asset mix specified in the plan's investment policy. A market-related value of plan assets is used for purposes of the financial statements, and the expected return on plan assets is based thereon. The market-related value of plan assets is determined using a method which amortizes gains or losses relative to the expected return over five years. Actuarial gains or losses arise from the difference between the actual rate of return and the expected long-term rate of return on plan assets and from changes in the pension obligations due to changes in actuarial assumptions used or actual experience differing from that which is expected based on the assumptions.

Actuarial gains and losses for the registered pension plan and for the supplementary retirement arrangement adopted in 2006 are amortized over the estimated average remaining service period of the members. Actuarial gains and losses for the former supplementary retirement arrangements are amortized over the average life expectancy of plan members.

Adjustments for plan amendments, net of offsetting unamortized actuarial gain/losses, related to prior period employee services are recognized in the statement of operations in the period of the plan amendment.

The estimated average remaining service period of the members covered by the registered pension plan and the supplementary retirement arrangement adopted in 2006 is 10.0 years (2021 - 10.2 years). For the former supplementary retirement arrangements, the average life expectancy of plan members is 11.4 years (2021 - 12.2 years).

#### ii) Non-pension post retirement benefits

The Corporation provides life insurance and health and dental care benefits to current and retired employees. Union and non-union/management employees become eligible for basic and optional life insurance the first of the month following 60 days of continuous employment. Union employees become eligible for extended health and dental benefits the first of the month following the attainment of 1,040 hours of work and non-union/management employees become eligible the first of the month following date of hire.

The cost of non-pension post-retirement benefits is actuarially determined using management's best estimate of future participation rates in the retiree health and dental plan, average health care cost per plan member, health care trend rates and utilization, salary escalation and mortality rates.

Adjustments arising from actuarial gains and losses are amortized over the estimated average remaining service period of the related employee group.

The estimated average remaining service period of members covered by non-pension employee future benefit plans expected to receive benefits is 11.4 years (2021 - 11.4 years). Adjustments for plan amendments, net of offsetting unamortized actuarial gain/losses, related to prior period employee service are recognized in the statement of operations in the period of the plan amendment.

#### iii) Post employment benefits

For certain employees and former employees, the Corporation is a self-insured employer and is accountable for workers' compensation liabilities incurred. The cost of workers' compensation liabilities is actuarially determined using the net present value of liabilities for work-related injuries of current and former employees when awards are approved by the Workplace Health, Safety and Compensation Commission of Newfoundland and Labrador; Workplace Health, Safety and Compensation Commission of New Brunswick; or Workers' Compensation Commission of Prince Edward Island; or legislative amendments are made and the anticipated future costs can be reasonably calculated. Management recognizes changes in the net present value of the liability, based on updated actuarial estimates of future costs, as a result of actual experience and changes in actuarial assumptions.

Adjustments arising from actuarial gains and losses are amortized over the average expected period over which benefits will be paid which is 10.0 years (2021–10.0 years).

#### g) Revenue recognition

Transportation revenue and fuel surcharges are recorded when ferry services are provided. The Corporation requires customers to pay in advance when booking a reservation. These amounts received are recorded as deferred revenue and are recognized as revenue when ferry services are provided. Interest income is recorded as it is earned and collection is reasonably assured.

#### h) Expenses

Expenses are reported on an accrual basis. Expenses for the operations of the Corporation are recorded when goods or services are received.

Expenses include provisions to reflect changes in the value of assets or liabilities, including provisions for bad debt and inventory obsolescence. Expenses also include amortization of tangible capital assets and utilization of inventories and prepaid expenses.

#### i) Prepaid expenses

Prepaid expenses are disbursements made before the completion of the work, delivery of the goods or rendering of services or advance payments under the terms of lease agreements.

#### j) Foreign currency translation

Monetary assets and liabilities denominated in a foreign currency are translated at exchange rates in effect at the financial statement date. Revenues and expenses are translated using exchange rates

in effect at the date of the transaction. Commitments and contingencies denominated in foreign currencies are translated at exchange rates in effect at the financial statement date. An exchange gain or loss that arises prior to settlement is recognized in the statement of remeasurement gains and losses. In the period of settlement, the cumulative amount of remeasurement gains and losses is reversed in the statement of remeasurement gains and losses and an exchange gain or loss measured in relation to the exchange rate at the date of initial recognition is recognized in the statement of operations.

#### k) Contingent liabilities

Contingent liabilities are potential liabilities which may become actual liabilities when one or more future events occur or fail to occur. If the future event is likely to occur or fail to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded. If the likelihood is not determinable or an amount cannot be reasonably estimated, the contingency is disclosed in the notes to the financial statements.

#### l) Contingent assets

Contingent assets are possible assets arising from existing conditions involving uncertainty, which will be resolved by a future confirming event. The existence of a contingent asset is disclosed in the notes to the financial statements if the occurrence of the future event is likely. If the occurrence of the confirming event is unlikely or not determinable the contingent asset is not disclosed in the notes to the financial statements.

#### m) Measurement uncertainty

The preparation of the financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include accrued pension asset, accrued pension liability, non-pension post-retirement benefits and post-employment benefits, useful lives of tangible capital assets and litigation. Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Actual results could differ from these estimates.

#### 3. ADOPTION OF NEW ACCOUNTING STANDARD

The Corporation has several long-lived assets including vessels. As part of its maintenance program, any controlled materials are handled and disposed of in a manner required by regulations. Where possible decommissioned vessels are sold into secondary markets to responsible buyers. Under these circumstances the condition of the vessel, including the presence of any controlled material will be fully disclosed and remediation and any eventual retirement obligation would become the responsibility of the new owner.

The Corporation has entered into certain operating leases where the vessel/structure will be returned in the same condition as they were originally delivered, fair wear and tear accepted. Given the nature of the assets and the options available at the current time, the asset retirement obligation cannot be reasonably determined. No liability has been recognized in the financial statement at this time.

#### 4. CASH

Cash includes restricted cash consisting of cash denominated in Euros held in an escrow account with a German bank as security for the charter of the passenger and freight ferry – the MV *Atlantic Vision*. The total balance denominated in Euros is  $\notin$ 4,500 (2021 –  $\notin$ 4,500), which translates to %6,022 Canadian dollars at September 30, 2022 (March 31, 2021 – %6,641).

#### 5. (PAYABLE TO) RECEIVABLE FROM GOVERNMENT OF CANADA

The Corporation receives its funding from the Government of Canada based primarily on cash flow requirements. Items recognized in the statement of operations and accumulated surplus in one year may be funded by the Government of Canada in different years. Accordingly, the Corporation has different net results of operations for the year on a government funding basis than on a generally accepted accounting principles basis.

	eptember 30, 2022 6 months)	Mar 31, 2022 (12 months)
Payable to Government of Canada, beginning of period	\$ (663) \$	29
(Receivable from) Government of Canada, beginning of period	(13,290)	(13,899)
Parliamentary appropriations received during the period	58,445	131,419
Recognized during the period:		
Operations	(18,933)	(93,598)
Tangible Capital Assets	(17,612)	(37,905)
Government funding (deficit) surplus	 21,900	(84)
(Receivable from) Government of Canada, end of year	-	(13,290)
Payable to Government of Canada, end of period	\$ 7,947 \$	(663)

#### 6. EMPLOYEE FUTURE BENEFITS

During the six months ended September 30, 2022, the net employee future benefit expense was (1,704) (September 30, 2021–0). The expense included costs for the Corporation's defined benefit pension plan, life insurance and health and dental care benefits to retirees and Workers' Compensation.

#### 7. RELATED PARTY TRANSACTIONS

The Corporation is related in terms of common ownership to all Government of Canada created departments, agencies and Crown corporations. The Corporation enters into transactions with these entities in the normal course of business under the same terms and conditions that apply to unrelated parties. During the period, the Corporation incurred expenses of 343 (2021 - 435) with other federal Crown corporations, departments and agencies. In addition to these transactions, the Government of Canada provides funding to the Corporation as described in notes 2(a) and 5. The Corporation is given the right to use the crown land on which the terminals sit free of charge by Transport Canada. No amount was recorded since the fair value of the service received for free is not reliably measurable.

#### 8. CONTINGENCIES

There have been no changes to legal Contingencies since the end of the most recently completed fiscal year. There have been no new claims that have a likelihood of payment.