

Marine Atlantic Inc. – Ro-Pax Vessel Procurement

Notice of Request for Qualifications

Name of Procuring Entity	Marine Atlantic Inc. (“MAI”)
Contact Person and Contract Person Coordinates	Angie Hutchinson Director, Supply Chain Management fleetrfp@marineatlantic.ca
Description of Procurement	Marine Atlantic Inc. is conducting a request for qualifications (“RFQ”) process for the subsequent procurement process for a modern and efficient new build Ro-Pax vessel (the “Vessel”) on bareboat charter. The Vessel will be required to meet MAI’s fleet configuration requirements and the project includes a charter agreement with MAI for the supply of the Vessel. MAI will require the option to buy the Vessel at the end of the Charter Period. The RFQ process will not involve negotiation or an electronic auction.
Procurement Documents	Prospective suppliers who are interested in participating in the RFQ process are required to execute and return a confidentiality agreement in order to obtain access to the RFQ documents and the data site that MAI will use for the RFQ process. Prospective suppliers should email fleetrfp@marineatlantic.ca to request a copy of the confidentiality agreement. Prospective suppliers should note that an Applicant’s Meeting will be held on August 22, 2019 via webinar and information related to attending this meeting will only be available to prospective suppliers that have executed and submitted the confidentiality agreement.
Delivery and Charter Period	Delivery of the Vessel will be required in Q4 2022. The charter period will be for a period of not less than 60 months.
Prequalification	MAI intends to select up to 4 prequalified suppliers to be invited to participate in the subsequent procurement process. MAI will base its selection of prequalified suppliers on the following criteria: <ul style="list-style-type: none"> • Applicant’s Organizational Structure • Applicant’s Experience • Eligible Vessel • Financial Capacity • Project Financing Approach and Experience <p>To demonstrate financial capacity, prospective suppliers will be required to provide certain financial information, including details regarding parent company guarantees. The evaluation criteria are described in more detail in the RFQ documents.</p>
Language of Submission	Prequalification submissions are to be submitted in English.

Marine Atlantic Inc. – Ro-Pax Vessel Procurement

Notice of Request for Qualifications

Address and Final Date for Submissions	<p>Prequalification submissions must be submitted electronically on or before October 3, 2019 at 4:00 PM Atlantic Standard Time on the project data site.</p> <p>The prequalification submissions will not be opened publicly.</p>
Notes	<p>Prospective suppliers should note that information contained within this notice is subject to change. Prospective suppliers are encouraged to consult the RFQ documents which contain the most current information. If there is a conflict between the RFQ documents and this notice, the RFQ documents will take precedence.</p> <p>Note that only prospective suppliers prequalified in the RFQ process will receive further notices of procurement related to the subsequent procurement process.</p>